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Wilson Elser is the preeminent defense litigation firm in the United States. At any given time, our more than 1,000 attorneys are engaged in some 100,000 defense and coverage matters, with many defending clients in various local, state and federal courts. Indeed, over more than four decades, our litigation, coverage and trial lawyers have gained a reputation for taking on and prevailing in the most challenging and technical cases, frequently "parachuting in" to assume unresolved matters from other law firms. Our success also derives from winning on our clients' terms and rigorously adhering to their guidelines. We are ranked 103 in the AmLaw 200 and 55th in the National Law Journal's NLJ 500.



### Our Firm

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At any given time, our more than 1,000 attorneys are engaged in some 100,000 defense and coverage matters, with many defending clients in various local, state and federal courts. Indeed, over more than four decades, our litigation, coverage and trial lawyers have gained a reputation for taking on and prevailing in the most challenging and technical cases, frequently "parachuting in" to assume unresolved matters from other law firms. From one-off premises liability matters to bad faith coverage claims to large-scale program management, we handle most every type of litigation.

Our enviable reputation and penchant for success derive from the acknowledgement that winning lawsuits is defined in different ways by different clients. What constitutes a "win" is informed by a calculus based on each client's business model, legal objectives and risk appetite, as well as the distinct circumstances surrounding an individual matter. We carefully weigh these and other considerations and then aggressively pursue negotiated early settlements, dispositive motions, mediated agreements, defense verdicts or other appropriate resolution methods. In all cases and jurisdictions, we can be relied on to win on our clients' terms and, rigorously adhere to their guidelines.

Since natural and manmade crises

are not confined to normal business hours, we take particular pride in being "crisis-ready," often arriving on-site or otherwise engaging within the first critical hours following an incident. With 43 offices in or near most major U.S. markets, our attorneys don't have far to travel. We also help clients develop strong risk management protocols, thus avoiding liabilities and their financial and reputational repercussions.

More than a cadre of accomplished attorneys, many of us are well-known, highly regarded thought leaders in our respective practice areas. As such, we provide useful information and insights to our clients in advancing their businesses, and intensive mentoring and training to our next generation of attorneys in advancing their careers.

In this and all we do, Wilson Elser attorneys and staff champion a diversity of backgrounds, experiences and perspectives that mirrors our clients, makes us stronger, and enhances our contributions to the legal, business and broader communities.







# Wilson Elser is well attuned to the rapid changes that impact the accounting profession.

Our Accounting Practice professionals have litigated virtually every type of auditing matter – from one-off lawsuits to multijurisdictional class actions – compiling an impressive record of success. We also have the requisite experience, vast industry knowledge, national footprint and integrated team approach to provide related services, including:

- Best practices and risk management
- Ethics inquiries and proceedings
- Mergers and acquisitions
- Withdrawing partners or key employees
- Revising and redrawing partnership agreements and dissolutions
- Licensing and compliance
- Representing networks and associations.

Integrating these services on a national basis when needed invariably proves to be more effective and cost-efficient for our clients. It also translates into an uncommon ability to serve as sole legal adviser for several of our clients, including some of the larger accounting firms and networks.

Wilson Elser's practices and national network of offices are integrated in a close matrix that allows immediate access to the critical knowledge our accounting clients need.

As dictated by a client's specific needs, we work "crosspractice" with other functional areas within our firm. We have the background and resources to assist with the growing number of challenges that arise in arenas such as cyber risk, privacy rights, employment law, management liability, unfair competition, class actions, and commercial and transactional services.

### Accountants

(Continued)



#### LITIGATION

Wilson Elser is proud of its reputation as the preeminent defense litigation firm in the United States. For 45 years, our litigators have prevailed on behalf of accounting firms and related entities. We work closely with carriers to retain many of the nation's foremost expert witnesses, mediators, arbitrators and electronic discovery consultants. The insurers with whom we work appreciate our philosophy of fighting hard while avoiding wasted effort. We intelligently and aggressively defend parties in malpractice lawsuits and against claims by third-party users of accounting firm services involving a broad range of claims. These include audit failures, security laws claims, failure to detect embezzlement and fraud, providing advice regarding allegedly faulty tax or estate planning and improperly valuing businesses.

Our reach extends to state and federal jurisdictions nationwide. As noted, we also represent accountants in arbitrations and mediations and before the ethics committees of professional organizations.

In addition to malpractice lawsuits, our attorneys handle many types of commercial litigation that involve the accounting profession, including restrictive covenant litigation and partnership disputes. For example, we represent clients in business disputes with competitors, contract disputes with vendors and landlords, enforcement of restrictive covenants and dissolution proceedings.

Apart from malpractice and commercial litigation, our attorneys help clients respond to subpoenas in connection with grand jury investigations, criminal trials and litigation – areas often fraught with peril for the accounting profession.

#### PRACTICE & RISK MANAGEMENT

Our depth of experience relative to accounting firms and the suits brought against them enables us to skillfully advise on managing risk. We specifically address matters involving federal securities regulations, ERISA, compliance with professional standards and regulatory mandates, and best practices.

Our attorneys are adept at crafting engagement letters that avoid potential trouble spots and unambiguously define scope of duties. We also prepare clear, effective disengagement letters that decrease the potential for malpractice suits. We advise on communications between predecessor and successor auditors, document retention requirements and letters withdrawing reports.

We work closely with clients to create a culture that prevents lawsuits through analysis and strengthening of an organization's operations – from document retention to timekeeping to client selection and disengagement – and provide training seminars that address such key topics as risk management, ethics and practice management. Our attorneys frequently are requested to present on these and related topics to insurers and accounting firms alike.



#### **INVESTIGATIONS & ETHICS**

We represent accountants in ethics proceedings before the AICPA, the IRS, the SEC, the PCAOB and professional societies and state licensing boards. We have handled these matters from initial inquiry letters to dispositive hearings on the merits.

# Accountants

(Continued)



#### **ACCOUNTING ASSOCIATIONS & NETWORKS**

An increasingly "flat" and interconnected world has given rise to international accounting associations and networks. Having access to the extensive resources of these organizations is often required to properly service an account.

Wilson Elser is intimately familiar with these international accounting associations and networks, having collaborated with them for more than three decades. We have served them in various capacities, including:

- Assisting in their formation or reorganization
- Advising on membership issues
- Minimizing potential vicarious liability
- Addressing intellectual property issues
- Creating internal documents, such as charters, bylaws and agreements
- Effectively acting as general counsel and/or legal department when neither exists
- Counseling individual members on mitigating risk relative to client-specific matters and general business practices.

#### TRANSACTIONAL MATTERS

Wilson Elser frequently is involved in the business transactions of accounting firms, which have escalated rapidly as a function of increased competition throughout the industry. Typically involving mergers, joint ventures with nonprofessional firms and practice divestitures, they require experienced drafting of shareholder, partnership, employment and other agreements.

Drawing from deep experience and national resources, Wilson Elser represents accounting firms in mergers and dissolutions, always in the broader context of their business strategies. We negotiate the terms of these transactions and cement them with proper documentation.

We also assist in the creation of limited liability partnerships and professional corporations. For accounting firms seeking to expand their operations, we assist in registering practices in additional states. We also address litigation matters in relation to partners and restrictive convents. Since these transactions frequently involve multiple jurisdictions, our national scope is a valuable resource in efficiently and appropriately advising our accounting clients.

### Services

#### **INSURANCE COVERAGE**

Cyber Liability
Directors & Officers
Employment Practices Liability
Environmental
Extra-Contractual Liability
Litigation
Fidelity/Surety
First-Party Property
General Liability
Insurance & Reinsurance
Coverage
Monitoring & Supervisory

Counsel
Opinions & Analysis
Policy Drafting
Professional Liability
Reinsurance
Specialty Surplus Lines
Third-Party Property
Transportation

#### **BUSINESS SOLUTIONS**

Art Law Insurance & Collections Reinsurance Commercial Transactions Contracts & Insurance Agreements Regulatory & e-Discovery Compliance Intellectual **Financial Services** Government Property & Contracts Technology Health Care Law Matrimonial Mergers & Immigration

Acquisitions
Risk Analysis &
Mitigation
Securities
Tax Planning &
Controversies
Trusts & Estates
Wealth
Preservation

#### **DEFENSE LITIGATION**

Accountants Admiralty & Marine Alternative Dispute Resolution Appellate Art Law Asbestos Aviation & Aerospace Bankruptcy Cannabis Law Class Action Commercial Litigation Complex Tort & General Casualty Construction Contractual/Extra-Contractual Liability Litigation Crisis Management Cybersecurity & Data Privacy Desian Professionals Directors & Officers Liability Employment &

Labor Environmental Fair Housing & Discrimination Claims Fidelity/Surety Government Investigations Hospitality Insurance & Reinsurance Defense Insurance Agents & **Brokers** Intellectual Property & Technology Lawyers' Liability Life Sciences Life, Health, Disability & ERISA Long-Term Care Managed Care Litigation & Compliance Medical Malpractice & Health Care Municipal/Local

Government National Trial Team Product Liability, Prevention & Government Compliance Program Management Railroad Real Estate Professionals Securities Industry Professionals Specialty Professional Risks Toxic Tort Transportation Workers' Compensation

#### **GLOBAL PRACTICES**

Asia
Bermuda
Canada
France
Germany
Israel
Italy
Latin America

#### **INDUSTRIES**

Automotive & Motorized Vehicles

Aviation & Aerospace

Cannabis
Chemicals
Construction
Energy
Environmental
Finance
Health Care

Hospitality, Tourism & Leisure Insurance & Reinsurance Life Health Disability & ERISA

Life Sciences Manufacturing Professional Services

Railroad Retail Sports Technology Transportation

### Awards & Honors

Wilson Elser consistently ranks among the nation's leading law firms and our practices and practice attorneys are frequently honored by respected third-parties.

A partial listing of our awards and recognitions follows:



Law360 400 Largest U.S. firms #27



The National Law Journal's NLJ 500 #43
Women's Scorecard #21



The Am Law 200 #103



Wilson Elser is Mansfield Rule Certified Plus 2022-2023



 U.S. News & World Report Names Wilson Elser among the 2024
 Best Companies to Work For: Law Firms

#### CHAMBERS USA

5 Firm Departments and 11 Individual Wilson Elser Attorneys are Chambers-ranked



Wilson Elser is a WILEF 2023 US Gold Standard Law Firm



Insurance:
Advice to Insurers

■ Transport: Shipping - Litigation and Regulation

■ Industry: Cannabis

#### 2024 US News & World Report:



98 attorneys named as "Ones to Watch" by The Best Lawyers in America 2024®

 Ranked in Tier 1 of U.S. News & World Report's and Best Lawyers® 2024
 "Best Law Firms" list, in the following categories:

Admiralty & Maritime Law | Banking and Finance Law | Insurance Law | Litigation – Insurance Legal Malpractice Law | Medical Malpractice Law | Professional Malpractice Law | Railroad Law



# Diversity, Equity & Inclusion

Wilson Elser places the highest premium on Diversity, Equity & Inclusion (DEI). These are firm foundational values, critical to our success and in keeping with the enlightened perspectives of our clients.

With the steadfast support of firm leadership, Wilson Elser's Diversity, Equity & Inclusion Committee develops programs and informs policies designed to recruit, empower and promote diverse attorneys and professional staff.

The Committee has made great strides in these regards. Indeed, Wilson Elser is Mansfield Rule 6.0 Certified Plus, the standards by which law firms measure their progress toward recruiting and retaining women lawyers, lawyers from underrepresented racial and ethnic groups, lawyers with disabilities and LGBTQIA+ lawyers. Wilson Elser also fares favorably in other DEI surveys and benchmarks.

Our commitment is not simple rhetoric; we "walk the talk." Beyond the firm's adherence to aspirational criteria such as those established through the Mansfield initiative, we offer the following related programs:

- "Diversity Day," the Committee's marquis event and the firm's best-attended meeting each year, is held annually via simulcast. Led by a speaker or roundtable panelists, attorneys and staff from all offices explore issues relevant to diversity and inclusion and alternative means of advancing those objectives. The firm recently conducted its ninth annual Diversity Day with more than 700 participants.
- The "Diversity Dialogue Series" honors history and heritage months throughout the year. Respected leaders in the legal and broader business communities, are invited to engage in a dialogue and share their perspectives on diversity-related issues.
- An extensive Diversity & Inclusion training program comprising substantive education for new employees regarding related terms and principles as well as moreadvanced programming for present attorneys and professional staff, managers and leadership.
- Diversity & Inclusion mentorship programs that enable associates and of counsel especially those of diverse backgrounds to obtain valuable insights and knowledge from senior colleagues so they may optimize their effectiveness as attorneys and advance their professional development. Mentoring is conducted both one-on-one and in group clusters.

Sponsorship of a broad range of community and outreach organizations, including the Latino National Bar Association, National Asian Pacific American Bar Association, Diversity & Flexibility Alliance, Minority Corporate Counsel Association, Corporate Counsel Women of Color and National LGBT Bar Association, among others.

#### **EMPLOYEE RESOURCE GROUPS**

There are currently five active Employee Resource Groups (ERGs) operating as part of the firm's broader Diversity & Inclusion initiative.

Women Attorneys Valued & Empowered (WAVE) attracts, develops and retains women attorneys at Wilson Elser, enhancing and strengthening their skills and providing career-advancing opportunities in client service, business development and leadership. WAVE implements and oversees national and local programs that are mutually reinforcing and combine to serve the single purpose of advancing WAVE's mission. Read more about WAVE.

LGBTQIA+ Employee Resource Group is committed to creating an inclusive work environment for lesbian, gay, bisexual and transgender attorneys and staff of Wilson Elser where these individuals are able to succeed professionally while providing an important resource for clients seeking diverse perspectives. The Subcommittee reserves a "plus" designation for allies who have been and remain some of the most effective voices in advancing the interests of LGBTQIA individuals.

There are additional ERGs for Wilson Elser's **Asian American Pacific Islander (AAPI), Black** and **Latino** communities. They convene monthly, are guided by ERG-specific objectives and are responsible for a wide range of related programs.

#### **RECOGNITION & ACHIEVEMENTS**

Beyond those established by Diversity Lab relative to Mansfield certification, Wilson Elser outperforms most other law firms on many, if not most, related metrics. The firm is ranked #153 on *The American Lawyer* Diversity Scorecard; #32 on the *National Law Journal* 500 Women's Scorecard; and #14 on the Law360 Glass Ceiling Report that tracks the number of women equity partners among law firms with more than 600 attorneys.







### National Footprint

#### ATTORNEYS LICENSED (States in bold)

Alabama   Alaska   Arizona   Arkansas   California   Colorado   Connecticut   Delaware
Florida   Georgia   Hawaii   Illinois   Indiana   Iowa   Idaho   Kansas   Kentucky
Louisiana   Maine   Maryland   Massachusetts   Michigan   Minnesota   Mississippi
Missouri   Montana   Nebraska   Nevada   New Hampshire   New Jersey   New Mexico
New York   North Carolina   North Dakota   Ohio   Oklahoma   Oregon   Pennsylvania
Rhode Island   South Carolina   South Dakota   Tennessee   Texas   Utah   Vermont
Virginia   Washington, DC   Washington   West Virginia   Wisconsin   Wyoming

### **OFFICES/CITIES**

#### **ALABAMA**

**Birmingham** 205.709.8990

#### **ARIZONA**

**Phoenix** 480.562.3660

#### **CALIFORNIA**

Los Angeles 213.443.5100

**Orange County** 213.443.5100

San Diego

619.321.6200

San Francisco 415.433.0990

#### **COLORADO**

Denver 303.572.5300

#### CONNECTICUT

Hartford 860.969.8660

#### Stamford 203.388.9100

**ENGLAND** 

#### London +44.20.7553.8383

**FLORIDA** 

#### Miami

305.374.4400

Orlando 407.203.7599

Sarasota

941.210.5980 West Palm Beach 561.345.6810

#### **GEORGIA**

**Atlanta** 470.419.6650

#### **ILLINOIS**

Chicago 312.704.0550

#### **INDIANA**

Merrillville 219.525.0560

Indianapolis 317.660.2360

#### **KENTUCKY**

Louisville 502.238.8500

#### **LOUISIANA**

**New Orleans** 504.702.1710

#### **MARYLAND**

**Baltimore** 410.539.1800

#### **MASSACHUSETTS**

**Boston** 617.422.5300

#### **MICHIGAN**

Detroit 313.327.3100

#### **MISSISSIPPI**

Jackson 601.499.8077

#### **MISSOURI**

St. Louis 314.930.2860

#### **NEVADA**

Las Vegas 702.727.1400

#### **NEW JERSEY**

Madison 973.624.0800

#### **NEW YORK**

**Albany** 518.449.8893

Long Island 516.228.8900

**New York** 212.490.3000

White Plains 914.323.7000

#### **NORTH CAROLINA**

Charlotte 704.302.1330

Raleigh 984.268.2121

#### **OREGON**

**Portland** 971.352.3030

#### **PENNSYLVANIA**

Philadelphia 215.627.6900

#### **TENNESSEE**

Nashville 615.324.7840

#### **TEXAS**

Austin 512.314.9653

**Dallas** 

214.698.8000

Houston 713.353.2000

Tyler 214.698.8000

#### **VIRGINIA**

McLean 703.245.9300

#### **WASHINGTON**

Seattle 206.709.5900

WASHINGTON, DC 202.626.7660

#### **WISCONSIN**

Milwaukee 414.276.8816



